

Company	Centrum Broking Limited (Retail)
Division/Vertical	PCG - Sales
Years of Experience	Minimum 4
Educational qualification	Any Graduate
Roles and Responsibilities (Indicative)	1. Acquiring HNI Clients for PCG Division.
	2. Meeting assigned targets in terms of No. of accounts, Margin collection and Revenue.
	3. Acting as the first point of service and relationship for the client, working together with Sales traders, dealers & research team to grow the account value.
	4. Cross sell all CBL enlisted products and meet collection targets.
	5. Work closely with Team Leaders to formulate and implement sales plans.
	6. Undertake promotion of new products.
	7. Channelize Feedback and suggestion from clients to respective divisions including top management to improve our offering.
	8. Complete all certifications and training courses assigned for the role.
	9. Conform to all compliance norms.
Job location	Chennai, Delhi, Mumbai
Send resume on	careers@centrum.co.in